

# ADVENSYS CASE STUDY: QlickIT Limited



QlickIT Ltd is the UK's largest dedicated reseller of QlikView, which is a product at the leading edge of the revolution in Business Intelligence Software.

This tool enables managers to distil colossal amounts of data and refine it into management information – at an incredible speed! In fact, it does this almost instantly, having first imported data into its own data cloud from an underlying transaction processing system.



QlickIT has many clients in both the private and the public sector. However, Qlickview is not intended for use as a tool to maintain large amounts of data. So when QlickIT was asked to develop a specialist procurement solution for the National Health Service's Collaborative Commercial Agency in Manchester, Advensys was selected to help.

**John Elliott**, Managing Director of QlickIT explains:

*"We had a need to develop a Programme Management system, which had to be capable of maintaining vast amounts of data for analysis using QlikView. The system had to provide traceability and implement complex validation across hundreds of separate buying initiatives. The system had to be the 'heart and blood vessels' of the client's organisation, providing clear visibility across multiple schemes of work."*

The Advensys system is well suited because it has "Workflows" as fundamental building blocks of the system design. Hence, the initiatives, which each category manager or hospital

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buyer is working on, can be accessed instantly from a customisable workflow. As the initiatives are updated, this is reflected back instantly in the workflow summary.



*“Whilst the greatest number of users is concentrated at the head office location, there are many more buyers who sit within the various hospital trusts across the North West of England,” John explains. “Therefore, the logic is to make this specialist system operate natively within a web browser.”*

Again, the Advensys system is entirely browser-based, making it well suited to this task.

**Philip Doyne**, the technical director of QlickIT, adds:

*“We designed the database and Advensys built a specialist, bespoke module to the system, which contains these data structures and all their associated validation logic. The system is hosted at our data centre in Derby. Advensys manages the server and backups on our behalf. We think this relationship works very well. They are easy people to work with.”*

John concludes:

*“With QlickIT and Advensys working together, we delivered an innovative system on time and on budget, which delighted the client. In fact we have gone on to extend this to other collaborative procurement agencies. QlickIT now has a product called StratPro (Strategic Procurement) in its portfolio, which is based on this work. We view Advensys as a strategic partner.”*

Advensys would like to thank QlickIT Limited for their kind permission to reproduce this case study.